

supply manager

📍 Bangalore 🏢 Full time 🕒 3-5 yrs

We are looking for an ambitious and energetic Supply Manager to help us expand our clientele. You will be the spearhead of the company and will have the dedication to create and apply an effective supply strategy.

The goal is to drive sustainable financial growth through boosting supply and forging strong relationships with clients.

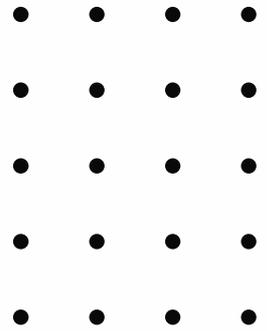


who we are

Betterplace is a technology platform designed to hire, manage, and engage the blue-collar workforce with ease with our all-in-one lifecycle platform. Designed for large enterprises, the platform enables you to manage end to end lifecycle of your blue-collar employees. Device – agnostic. Customizable. Scalable. Uniquely digital.

what we're looking for

- Supply Manager who has experience into stakeholder management, database management.
- Lead Generation, supply acquisition, strategic building are the key skills required



what you'll do

- Govt supply curation -
 - i)Prelim analysis and reporting back
 - ii)Initial reach out via SMS
 - iii)Collate reachable supply and forward to tech for ingestion on the platform.
 - iv) Be the link between Betterplace and NSDC for any supply related activities - like following up for new supply, providing insights, feedback, etc.
- Collaborate with the product/tech team to help build processes for standardization, clean-up and ingestion of supply.
- Be the SME for subjects like: sector - job role mapping, overall Govt skilling infrastructure setup.
- Identify gaps in the supply and build strategies for supply acquisition. Assist digital marketing teams to setup campaigns suitably.
- Lead partnerships with TPs and other institutions.
- Has experience on supply building at fast growth start up's (good to have not must have)
- Very comfortable with numbers
- Understand supply building and engagement funnels.
- Not necessarily to be from the government side of business.

what you'll get

- Health Benefits
- Innovation-driven culture
- Smart and fun team to work with
- Friends for life ☺